



Every Claim.
Every Dollar.
Every Day.



onpointmedicalsolutions.com

Is It Time For A Change?

1. Do you believe your practice overhead is too high?
2. Could you reduce or re-purpose staff if they weren't busy with billing and collection activities?
3. Are you experiencing an increased number of denied claims?
4. Are you expected to work your own denials?
5. Are your days in AR greater than 30?
6. Is your overall collection rate declining?
7. Are your medical software fees too high?
8. Do you worry that your claims aren't being worked on every day?
9. Is your bad debt greater than 5%?
10. Are you having a difficult time hiring or keeping experienced billing staff?
11. Are you planning to expand your practice or add new providers and you are concerned that you will have to add additional staff?
12. Do you receive custom reports detailing all aspects of billing and collections in the first week of every month?



**If you answered yes to
three or more of these questions,
then you should consider
Onpoint Medical Solutions.**

Why Web-Based?

First, what is web-based software? Web-based software is software you use over the internet with a web browser. You don't have to install or download any software and you don't have to worry about upgrades. If you use online banking, Gmail, or Amazon then you've already used web-based software.

Why is it better for my business? When you use web-based software you don't have to worry about anything technical - you can just do your work. We handle all of the security, uptime, back-ups and upgrades at no extra cost to you.



Is web-based software safer? With traditional software, employees save data on their laptops, USB drives or portable hard drives. It's not as safe as it sounds. Laptops are stolen, computer software is rarely backed up properly, and it's expensive and unlikely that every single machine in your office is up to date with the latest security patches and updates. When you use our web-based software, your data is stored on secure, always-updated, backed-up daily enterprise-class servers in a state-of-the-art, highly secure data center. We've never lost anyone's data and we won't lose yours.

Our system is so good that we use it too.

We use our system every day. We store all of our sensitive, confidential data on the same servers that our customers use. We trust our entire business to our products and security policies. You can feel comfortable that we're walking the walk with you.

Software updates are simple and FREE. Some companies charge for updates but we don't. Traditional software updates may require you to hire someone to download, install and test but we handle all of that for you.

Only those you trust have access to your data. You set the permissions for who can access what data. Each person has their own security login. You may not want certain people to see everything. You may want your CPA to download only the year end reports and you may not want clinical staff to see your productivity reports. That's no problem when you use the Onpoint Medical Solutions system.

Reports are at your fingertips. Onpoint provides a complete report set for you each month. We know it is important for you to have accurate and timely reports so we make sure our clients have their reports by the first week of each month. Should you need a custom report we are even happy to do that at no extra charge. Additionally, standard reporting is at your fingertips. We think you should be able to check on the financial health of your business whenever you want.

PERFORMANCE INDICATOR AVERAGES

Key Indicators	Onpoint Averages	National Averages
Days in AR	24 days	45 Days
Rejection Rate	<5%	30%
Days to Bill	1 day	4 Days
Days to Post	2 days	12 Days

We Want To Be A Part Of Your Team

Onpoint Medical Solutions was developed with the insight and understanding that only 80 plus years of combined health care experience can bring. Our team understands billing and collections from the perspective of your practice. Our years of operational experience in real practice settings have made us sensitive to what really goes on in your office and what stresses the entire office faces every day. Combine that with our experience on the insurance side of things and we are the perfect addition to your team.

We enjoy working with you to craft the practice that you want and deserve. Our work ethic is second to none and we know that excellent staff generates excellent results. We invest in the ongoing education of our staff so that our team is in the best position to support your team. Our web-based service allows you access to all of your data and our collection notes anywhere, any time. We don't offshore any of our work. And, we don't use long-term contracts with lock-in clauses to keep you as a client. We'd rather earn your business, every single day, by generating outstanding results and providing superior customer service. We treat every one of our clients as 'signature' clients. Let us show you that you can count on us.



Cost Benefit

For many practices, outsourcing has lots of benefits but the final decision usually rests on one factor: cost.

Onpoint Medical Solutions wants to build long-term partnerships so we think it is vital to help you determine if outsourcing is really the right choice for you. We want you to make the best decision for your practice, one that you will be happy with for years to come.

Therefore, our first step is to assist you in determining whether outsourcing your medical billings and collections makes good financial sense for your practice. We understand clearly that you may decide that outsourcing isn't for you but we believe that you will think better of us for working to create a win-win situation. We don't just sign clients for the sake of 'making the sale'.

We are proud to be able to say that we have been able to increase reimbursements and improve cash flow for every practice that has chosen Onpoint Medical Solutions. We are confident that we can do the same for you.

Contact us today. We would like to show you the power of what we do. You have nothing to lose and everything to gain.

Call Or Email Today For:

- 1. A free cost benefit analysis.**
- 2. A no obligation quote.**
- 3. A free demo at your convenience.**
- 4. Free resource articles and more information.**

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